



Equipment Requirements

- (1) HALO HEPA
- (5) HALO Chemplus

Purchases in collaboration with Erlab Partner Emerald Scientific-

- (1) CaptairStore 834 V2
- (1) CaptairBio 321 PCR
- (1) Captair 714 (2C)
- (1) Captair 483 (2C)
- (1) Chemtrap H402 Midcap



CASE STUDY

INDICATIVE Testing, LLC



Project Background

Indicative Testing, LLC in Sanford, Maine is a newcomer to the cannabis safety testing lab industry, but the owners are a team of 'Mainers' with over 100 years of combined experience in quality assurance, analytical testing, and mechanical processes. As the vital need for both medicinal and recreational cannabis becomes a reality that is gaining prevalence in Maine, the need for 'Safety Testing' is crucial to maintain quality products and keep pace with demand.

This thriving analytical laboratory's mission is to test products and provide reports to the marketplace that help define product quality. Their services assist Maine clients and their customers by testing for heavy metals, harmful molds, mycotoxins, pesticide residuals or solvents commonly used in both cultivation and processing. They are an important link in the chain but have no stake in cultivation, processing, or storefronts beyond providing the necessary testing.

At this time, there is a severe lack of testing available in the State of Maine with only a handful of laboratories. With the receipt of their

conditional license their lab will be the premium option for clients looking to work with an experienced team of professionals, state of the art facility, and world class equipment.

Project Solutions

The knowledgeable professionals behind the success of Indicative Testing recognized the advantage of going beyond industry compliance to offer the ultimate in laboratory air and research protection for the health and well being of their staff. To accomplish their goals they researched many filtration alternatives with quality being their priority. In addition to the criteria for purchasing they wanted air filtration that was flexible and easy to rearrange for future lab expansion and did not want the cost and downtime incurred with HVAC renovation.



CaptairStore 834

The goal was to find filtration solutions that had a proven track record in handling their specific chemical processes and a company that would take the time to consult with them to find the best solutions that would improve lab safety, and offer containment solutions for user and product protection. After consulting with the team at ErLab on the best ways to approach their labs safety, their selection included multiple HALO air filtration systems to handle particulates and general odors, Captair Fume Hoods for end-user protection, a PCR Bio workstation for sample protection and filtering storage cabinets. With a team of dedicated professionals Indicative is poised to lead the analytical testing industry in Maine and beyond, and ErLab's chemical air filtration products will assist day to day with keeping their lab safe from harmful chemical emissions and general viable and non-viable particulate pollution, providing continuous protection during all the stages of their process.



When asked to share their opinion of ErLab's chemical filtration products the Indicative Testing staff expressed that their expectations were exceeded by on time delivery, valuable training, superior customer service, and first hand experience that ErLab filtration has successfully captured harmful fumes and performed as advertised in their laboratory.

Captair Flow 483



Captair DFH 714



Captair Bio 321
HALOs HEPA and
HALO Chemplus